

Achab becomes CodeTwo software distributor for Italy

A leading Italian IT services provider, Achab, has just become CodeTwo's official distributor for Italy. Achab will now be offering CodeTwo Public Folders to their customers, as an easy-to-use and cost-effective alternative to Exchange Server groupware.

Poland, January 18th 2011— CodeTwo, the European software company creating highly specialized Microsoft Outlook and Exchange Server add-ons, has just announced the new cooperation deal with Achab, the leader on the Italian IT services market. According to the partnership agreement, the Italian company has become an exclusive CodeTwo software distributor for Italy and added CodeTwo Public Folders to its wide list of software offerings.

Primarily, CodeTwo Public Folders is an easy-to-use Outlook extension that allows sharing all sorts of Outlook folders between many computers and in real time. This opens completely new possibilities as far as team work and project management are concerned. What is more, no server deployment or maintenance costs are involved. It makes CodeTwo Public Folders a perfect collaboration tool for small business and mid-market companies with smaller budgets. According to Achab, these advantages perfectly match the needs of their customers.

– CodeTwo Public Folders is a spectacular product. We've showed a sneak preview to some of our more demanding customers and it brilliantly passed this acid test. It fills a gap in our portfolio. We needed a solid groupware server to offer to the users of our mail server MDaemon and of other mail servers too. With Michal Bednarz, CEO of CodeTwo, we were immediately on the same wavelength. Based on these ingredients the recipe Achab-Public Folders will be a success in Italy. – says Andrea Veca, Achab's CEO.

CodeTwo has already dozens of resellers spread around 5 continents and many countries all over the world, but Achab is yet the first in Italy. As they have already grown an impressive list of their local business partners, they will be now responsible for collecting other CodeTwo

resellers in Italy as well. This will obviously make CodeTwo Public Folders more accessible to Italian customers.

- We are happy to welcome Achab on board of our software distributors. They have already over a decade of experience in providing professional IT services in Italy and the fact they have chosen CodeTwo Public Folders to be the part of their newest offer is significant to us.*
- claims Michal Bednarz, founder and Managing Director at CodeTwo.

More information on Achab's CodeTwo sales offer can be found on their official website, www.achab.it.

About CodeTwo

CodeTwo, a software company located in Poland, develops highly-specialized and award-winning software for Microsoft Exchange Server and Microsoft Outlook. CodeTwo offers solutions that facilitate group work, e-mail administration and data synchronization in organization. The programs brought by CodeTwo are currently used by over 10,000 companies worldwide. The flagship solutions released by CodeTwo include CodeTwo Public Folders, which shares Outlook data (calendars, contacts, tasks, and mail folders) with multiple users; CodeTwo Exchange Rules Pro - a sophisticated email management tool that boost the standard mechanism of email rules in Exchange and simplifies the process; CodeTwo Exchange Rules - a robust e-mail auto-signature and disclaimer software; as well as CodeTwo Exchange Sync that ensures an automatic synchronization of Exchange folders and allows users to access them from mobile devices. The product's list is extended with free, popular add-ins designed for Microsoft Outlook users.

In 2011 CodeTwo achieved the Gold Independent Software Vendor (ISV) competency. This is the highest rank a company creating its own applications can receive among Microsoft Partners. It means CodeTwo's products are recognized by Microsoft for the highest quality, reliability and innovation in the specific business solution area.

About Achab

Achab distributes software enabling SMBs to create ICT infrastructures that are flexible, effective, and cost efficient. The solutions they provide are selected from the software producers around the world, with whom they build direct partnerships with no intermediaries, all in the best interests of both our partners and customers. From selecting and distributing products to providing services that complement them, Achab's goal is to always simplify the lives of our customers, our resellers, and the end user. Founded in 1994, Achab is based in Milan and a staff of 15 people. More than 20.000 Italian SMBi's use the products they distribute.

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